SPECIAL NOTICES.

Advertisements for these columns will be taken until 12:30 p. m., for the evening and until 8 p. m. for the

morning and Sunday caltions. Advertisers, by requesting a numbered check, can have answers addressed to a numbered letter in care of The Bee. Answers so addressed will be delivered on presentation of

the check only.
Rates, 1 1-2c a word first insertion:
te a word thereafter. Nothing taken
for less than 25c for the first insertion. These advertisements must be run consecutively.

WANTED_SITUATIONS

SPECIAL ATTENTION-THE STORCKER C

WANTED, MALE HELP.

WANTED, AN IDEA: WHO CAN THINK OF some simple thing to patent? Protect your ideas, they may bring you would. Wells John Wedderburn & Co. Dept. V. Patent Attorney. Washington, D. C., Er thour \$1.500 price offer and a list of 500 inventions wanted. H-571 175 00 TO HEATS A MONTH AND EXPENSES part salesmen for opera; experience units of chine from to onell customer. Charles C. Bishop & Co., Bt. Lenis, Mo. 11 Mail so* BTOECKER CIGAR-ALL DEALERS SELL PL

WANTED, SOLICITOD, LADY OR GENTLE man; sugrammed smary, Ec. (0) per month. Cal \$11 N. 17th at. WANTED YOUNG MEN TO LEARN BARREST ant practice and that can be sup-erall for graduates than can be sup-stid set of highest grade tools donates

Moler's Carl er I cho 1, 183 F. Clark St. Chicago. LADY OR GENTLEMAN TO TRAVEL AND B-M418 6* dress W 2, care Omaha Rec.

WANTED_FEMALE HELP.

EMPLOYMENT BUREAT, 1824 DODGE WANTS tots of hotel and private family help. Tel. 87, C-556 Sib*. WANTED, GIRL FOR GENERAL MOUSE-work Family of 4. 2001 Wirt street, C-MH4 4*

FOR RENT_BOUSES.

HOUSES IN ALL PARTS OF THE CITY, THE HOUSES, HENEWA & CO., 165 N. ISTH ST. MODERN HOUSES, C. A. STARR, 825 N.V. LIFT STEAM HEATED STORES AND Howard Ranck, agent, 1810 Chicago str CHOICE HOUSES AND COTTAGES ALL OVER the city, 55 to 150. Fidelity, 1702 Farnam. 13-376 LARGE LIST OF HOUSES. THE BYBO Reed Co., 212 S. 18th at. D-37 HOUSES, WALLACE, BROWN BLK, 18TH and Douglas. HOUSES & STORES. F. D. WEAD, 16 & Douglas GOOD COTTAGES, DESIRABLY LOCATED. modern, 541 S. 27th street. L. S. Sammer, agent mo N. Y. Life. 11-M257

FOR BENT, FINE MODERN FLATS LANGE block, 666 S. Jith street. D-M989 S29 FOR RENT, 10-ROOM HOUSE, MODERN perfect repair, 712 N. 19th st. D-MH9 7-ROOM HOUSE, MODERN, 2420 CHARLES street, also 7-room cottage adjoining. Appl to G. N. Clayton at Wabash office, 1115 Farnat D-M264 7-ROOM HOUSE, MODERN, 2020 CHARLES street; also 7-room cottage adjoining. Apply street, also 1-room cottage adjoining App a G. N. Clayton at Wabash office, 1415, Parna street. D. M264

4 & 5-ROOM HOUSE, 536 SO. ISTH STREET, D-256 S25 FURNISHED ROOMS WITH OR WITHOUT board; references, 316 So. 28th street. D-331 6 FOR RENT, HANDSOMELY FINISHED MOD ern house of eleven rooms at £5 per mont! 2416 Cass street. Apply to W. B. Meikle, Firs National bank building. D-M412 6

FOR RENT_FURNISHED ROOMS.

3 NICE FURNISHED ROOMS; LIGH keeping. 1112 S. 11th, E-M206-83* NICELY FURNISHED ROOMS OR UNFURN ished, No. 535 So. 25th avenue. E-294-S4*

FURNISHED ROOMS AND BOARD.

PLEASANT ROOMS, WITH BOARD, 192 Dodge, F-M699-83* FRONT ROOM WITH ALCOVE, ALSO SIDE rooms; good board; best location in city. 21: 8, 25th st. F-951-ROOMS WITH BOARD, UTOPIA, 1721 DAVE: ROOM AND EGARD, 2310 DOUGLAS STREET NICELY FURNISHED ROOMS; WITH BOARD

FOR RENT_UNFURNISHED ROOMS.

UNFURNISHED ROOMS FOR RENT. CITY water; newly painted and papered, 1334 Park G-288-31* FOR RENT STORES AND OFFICES

FIRST-CLASS BRICK STORE BUILDING, 2011 Farnam, three stories and basement; will after to suit tenant; low rent, 314 ist Nat'l 13'4 FOR RENT, THE 4-STORY BRICK BUILDING at 916 Farnam st. This building has a Breproof coment basement, complete steam heating fix tures, water on all floors, gas, etc. Apply at the office of The Rec. 1-510

THE FOUR-STORY AND BASIMENT: BRICK building at 12H Howard street isuitable for storage and commission, or manufacturing business. U. S. National bank. I-350

AGENTS WANTED.

BIG MONEY IN LATEST CAMPAIGN AND comic buttons; 500 kinds; bottom prices; box

ASTONISHING, THE DEMAND FOR HOUSES list now with Parrotte, Douglas lilk., oppo-site Hayden's. K-701-SS WANTED, A FURNISHED HOUSERFROM OC tober until July, or longer; reply Clifford W Smith, 1320 Farnam st. K-872 WANTED TO RENT, HOUSE, ABOUT 10 rooms, suitable for two small families; between 16th and 21st streets. Hot water or ateam heat. State lowest price. Address W 9, Bee.

STORAGE.

PACIFIC STORAGE AND WARRHOUSE CO. 968-210 Jones General storage and forwarding M-281 OM. VAN & STORAGE, 105 FAR'M TEL. 1579 M-582

WANTED TO BUY.

WANTED, ENTIRE STOCK OF MERCHAN-dise for spot cash. Address U 62. Sec. N-229-89*

FOR SALE PURNITURE.

POR SALE, 8-ROOM FURNISHED HOUSE, and house for rent, all modern improvements and first class neighborhood and cheap rent No trades. Address U 67, Hee. 0—272 FOR SALE LARGE ROLLER TOP DESK letter press, etc. Apply at room 825 N. Y. Lif-bidg, O-M49 3

FOR SALE_HORSES AND WAGONS.

FOR SALE, OR TRADE, GOOD PHAETON double light harness, single harness, diamond ring and diamond shirt study will trade any of the above for horses or mares. Cell at 121; Harney st., upstairs. phaetons, bottom prices. A. J. Simpson, 180 Dodge. P-384

5 BUGGIES, \$25 TO \$60: 4 PHARTONS, FROM \$25 to \$75; I surreys, \$60 to \$90; 4 family varrages, \$4 to \$125; I new open road wan to \$2. Pammond Carriage Co., 18th and Haron; P—MTO \$50

P-M370 E50 FOR SALE, A TEAM OF BLACK CARRIAGE horses can be seen at 22et California st. FOR SALE. MINCRELLANDOUS.

HARDWOOD FIOG AND CHICKEN I the of Descript. diano merci es in m w Fe. POSCRISS CIGAR-ALL EMORITS USE from q-Mils 6 OK, EINTIDES AND MA

MISCELLE ANOUS.

THE STORCKER CHOAR LEADS THEM ALL

CLAIRVOVANTS.

MDS, MARY PRITZ, CLAIRVOYANT, 121 N

MASSAGE, BATHS, ETC. floor, form 51 massage, steam, al-ohel 55 sulphurine baths. T-M27 5 MME, AMES BATHS, MASSAGE, 557 S. BTH.

refreshing and curative; don't fail to

MRS. DR. LEGON, ELECTRIC MASSAGE PAR

PERSONAL.

MISS VAN VALKENBURG DESTROYS PER tly by electricity superfluous mar, first etc. Room 406, N. Y. Life Blox, OKTON DRESS CUPTING ACADEMY wanted too laftes to learn system. Mrs. C Sheller, room 302, Karbach blk. U-M388 RUPTURE CURED, NO PAIN; NO DETEN-tion from business; we refer to familieds of patients cured. O. E. Miller Co., 267 N. V. Life building, Omaha, Neb. U-289 VIAVI, HOME TREATMENT FOR UTERINE troubles. Physician in attendance. Consulta-tion of health book free. 20 See bidg. U-350

SAVE MONEY BY GOING TO DR. SEYMOUR for your dental work; half rates next Ulrry days. 935 North 24th st. U-M191-822 BATHS, MASSAGE, MME, POST, 1994 S. LITH PRIVATE LESSONS OR BUYCLE PRACTICE evenings. Address J. M., box 772, U-MSS-85* A DELIGHTFUL SMOKE-THE STOECKER U-May 6

MONEY TO LOAN_REAL ESTATE. CTHONY LOAN & TRUST CO., 315 N. Y in Iowa, northern Missouri, eastern Nebrasi

CITY LOANS. C. A. STARR, 325 N. Y. LIFT OANS ON IMULOVED & UNIMPROVED CITY property. W. Farnam Smith & Co., 1329 Farnam.

IONEY TO LOAN AT LOW RATES. THE O. F. Davis Co., 1505 Farman St. W-395 LOANS, LOW RATES. IMEY, 901 N. Y. LIFE FROM 5100 UP. F. D. WEAD, 16 & DOUGLAS W-26-525

MONEY TO LOAN-CHATTELS.

MONEY TO LOAN ON FURNITURE, PIANOS can pay the lean off at any time or in amount, OMAHA MORTGAGE LOAN CC 395 So. 16th

MONEY TO LOAN, 30, 60, 90 DAYS; FURNI-ture, planos, etc. Duff Green, Fig. 8 Farker blk

BUSINESS CHANCES.

in balk or in quantities to suit purchaser Apply in person or by mail to The Bee Pub-lishing Co., Omaha, Neb. Y-713 85 AVERAGE WEEKLY NET INCOME WITH

9 invested; safe conservative, ore sofs free. F. Daly, 1202 Broadway WANTED TO SELL, CIGAR AND CONFEC-tionary store; splendid location Call at 41 Bo. 24th st., So. Omaha. Y 406-355* GOOD SMOKERS SMOKE STOECKER CIGAR Y-Mill 6

A FARM OF TWO HUNDRED ACRES, ALL under cultivation, with good buildings, in east-ern Nebraska, for stock of general indee, A-dress Box 626, Fremont, Neb. Y-M4417*

FOR EXCHANGE.

FOR SALE OR EXCHANGE FOR LAND OF merchandise, 44,000 stock implement Johding house, Address V. C. M., Bee office, Council Blows, Z.-S71

60 ACRES ADJOINING COUNTY SEAT, EAST-ern Nebraska, \$7,000, improvements, level, black soil, all cultivated, price \$25,000, cash \$5,000, ex-change \$12,000, long time, \$14,500 at 6 per cent; argain. wa and Nebraska farms, small city property owa and Nebraska farms, small city property first payment. 20 Crawford county, Lwa, improved, \$5,500 encumbered, \$2,000; cash, \$650; exchange, \$1,850 80 acres improved Madison county, Mo., wan \$500 cash; 10 or 20 acres improved, near gos-

town.

3.300 mortgage on 218 acres Monona county, Ia.,

want \$2.400 cash, property \$390.

9 acres irrigated land, improved, \$2,000; cash

\$250 mortgage \$550.00, exchange \$1,100.

40 acres Sherman county, Neb., rich sell, good
improvements, clear, want city or farm prop-

improvements, clear, want city or farm property, will assume.

189-acre farm, Madison county, Mo., clear, \$2.000, want millinery.

1.439 acres, those ranch, eastern Kansas, \$30,000 improvements, price \$00,000, want \$7.500 cash, \$20,000 real estate of merchandise, balance \$22,500 long time.

65 acres the farm in Harrison county, Ia, \$20,000, want \$2,000 cash, \$19,000 city property.

\$7.600 long time.

Kansas farms, small, one, for horses, etc., k-ephants cared for.

If you have city property, mdse, stocks, etc., that threatens to be an elephant on your hands, let me handle it for you. I will trade, sell, or rent it for you if it can be done.

E. P. Binger, \$21.8, 15th St. Z.—M366-5* FOR SALE OR TRADE, 240 ACRES IMPROVed land, good stock farm; for particulars write to M. Engelhaupt, Amelia, Neb. Z-429.2*

FOR SALE_REAL ESTATE.

IP YOU DESIRE TO PURCHASE FINE VA cant property, cleap lots or houses and tots for cash, or on very easy terms, do not fai to see the Fidelity Trust Co., southeast corne of Bee building. Their list is large and the recommend nothing but bergains. Re—M971 ABSTRACTS. THE BYRON REED COMPANY RE-298

SPECIAL DEAL-AN EQUITY IN RESIDENCE property almost given away; see Sears, McCague bidg. He will tell you all about it. RE-M 238-6*

FOR SALE, 458.00; LOT ON MAPLE, JUS west of 24t; St.; snap; easy terms. Byro H. Hastings, 212 South Fourteenth street, Rio-Miss

85 ACRES IMPROVED. NEAR OMAHA, \$3,000 City and farm rest estate sold and exchanged Garvin fires., 1613 Farmain st. RE-M416 4

FOR SALE-40 acres, northwest part city; well improved: 48.00 per scre. 193.00 per scre. 190 acres butween South Omaha and Hellevue; well improved; boulevard to Fort Crock will run along one ride of land; \$50.00 per acre. 5 acres near South Omaha, \$50.00; only \$100.00 cash; bulance long time. ; balance long time. lots near South Omaha \$150.00 to \$200.00; re lots near South (mana spaces to the cerus easy, arga corner lot in desirable part of city, with two busises, barn, etc.; renting for \$25.00 per month; price \$1,900.00.

room cottage, barn; lot 50x150 feet; very desirable boaston; price \$1,000.00.
large list of desirable houses and lots, ranging in price from \$500.00 to \$5,000.00; also several very desirable acre tracts hear the city at from one-fourth to one-half former value and on easy terms. He sure and see us before purchasing. POTTER & GEORGE COMPANY S. W. Cor. 16th and Farnam Sts. RE-M238 83

PARM LANDS, C. F. HARRISON, SIZ N. Y RE-963-S15*

BUILDING AND LOAN ASSOCIATIONS. SHARES IN MUTUAL L. & B. ASS'N PAY 6, 7, 3 per cent when L. 2, 2 years cld. always le-dcemable. 1704 Farnam Dt. Nattinger, Sec. HOW TO GET A HOME OR SECURE GOOD interest on savings. Apply to Omaha L. & B. Ass'n, 1704 Farnam. G. M. Nattinger, Sec.

LOST, A CAPE, BETWEEN THE TENTH street visitor and Georgia avenue; Sheler will be rewarded by referring to Miss C. E. Elder, 628 Georgia ave. COST. SOMEWHERE ON THE LINE OF travel lost night a colo il flat clarinet book. Finder will please source mime to McLook bant at frumwick hotel. College Expenses.

LOST, PUG ING WITH HARNESS, RETURN to 2007 N 19th St. receive reward. MADE Lost-110-29 LOST, AN ORDER DOOK, ANY ONE RE turning same to the office will be rewarded. LOST-M 42 I

DETECTIVE AGENCY.

APTAIN P. MOSTYN, DETECTIVE AGENCY

LOST.

SHORTHAND AND TYPEWRITING. A. C. VAN SANT'S SCHOOL, MI N. Y. LIFE OMAHA BUSINESS COLLEGE, SIN

UPHOLSTERING FURNITURE.

INITURE PACKED, WINDOW CUSHIONS es before placing your order, M. S. Water 2111 Curring st | tel. 1231

SEWING MACHINES AND SUPPLIES.

NEW HOME, HOUSEHOLD, WHITE AND Davis Sewing machines. Office 1511 Capitol ave —MESS SEL

MUSIC. ART AND LANGUAGE.

ELOCUTION, PHYSICAL CULTURE, MRS. W. N. Derward, 421 N. 18th. Cuttings from stand and authors. 231-S7*

PAWNBROKERS.

H: MAROWITZ LOANS MONEY, 418 N. 16 ST

ASTROLOGY.

WONDER OF THE AGE; PROF. A THE WONDER OF THE AGE: PROF. A Massery, the greatest astrologer and palmiste in the world; past, present, future told or n charge. 1924 Farnam, 8 to 12 m., 2:st to 9:3 p. m. 196-8-22

MERCHANT TAILOR.

MAX FOGEL, MERCHANT TAILOR AND steam cleaner, will remove to basement unsteam cleaner, will remove to basement der German Savings bank, September 1st, 269-5

HORSES PASTURED.

HORSES PASTURED, To PER MONTH. Multay.

LADIES! CHICHESTER'S ENGLISH PENNY Take no other. Send 4c stamp Relief for Ladies. in letter reliable. for particulars. At druggists, Chichest-by return mail. At druggists, Chichest-Chemical Co., Philadelphia, Pa. Mention Ber M46 3*

WANING DAYS OF PASSPORTS. Pockethooks Containing Your Photo-

graph Taking Their Place. book is now growing in public favor, accord-

ing to the New York Herald. While passports were intended for identification they did not always identify. The mere verbal description filled in by the owner primarily and then copied by some clerk in the state department was sufficiently exact for ordinary occasions but not for extraordinary ones, and the wise tourist prepares for both.

Travelers who are not equipped with any language but their own under the passport ystem can be exposed to more than petty annoyances, particularly in the more unifequented parts of Spain and Russia. The They may have trouble in securing mall addressed them or in cashing money and express orders. And instances are by no means infrequent where travelers have been absolutely stranded for lack of funds which were even then waiting for them at some provincial postoffice, and they were sacrificed to the elaborate scruples of some honest but

But armed with an identification be an refuse to be bulldozed by an official for ick of evidence of one's identity.

The matter of its official adoption by

Inited States will come up for consideration his winter in Washington. Most of the European countries have successfully tries the system. France and Italy were the pioneers in the movement and have shown no losire to return to earlier methods.

The book of identification is a small paper bound volume of a size convenient for the pocket. It may be purchased at any postoffler at an outlay equivalent to 10 cents. On the inner side of the cover is placed a photograph of the holder, tied firmly in place and fastened by a sealed ribbon. To this is attached the signature of the holder. On the page opposite the cover is a declaration signed by the postoffice official who origi-nally sold the book, attesting the genuineness of the signature, the making of which, of course, he must witness and the correctness of the likeness as set forth by the

The pages following contain the usual ver bal description familiar to the holder of pessports, consisting of details as to eyes, nose, mouth, forehead, chin, hair, coloring, height, weight and particular marks of

It contains also a declaration to the fect that "on presentation of this book and the signing of a receipt any postoffice is re-quired to deliver to the holder all mail matter addressed to him." It is imperative that the signature on the receipt should correspond with that of the book, and the better the photograph the easier the hard path of the globe trotter.

Count Naselli, the Italian consul general, have been found invaluable with us for purposes of identification, particularly in case of accident. While we do not, as in France, compel citizens to provide themselves with these books, we heartily en-courage the idea."

M. Bruwaert, the French consul, is an en-

thusiastic advocate of the system. "How did we exist so long without it is what I continually ask myself," said he. "Oh. yes, with us it is required that every citizen of 21 years peasess one of these books, and the change of address must be recorded at the pearest postoffice. the nearest postoffice.

"In accidents they are invaluable and the police could not work without them."

But it is to the great American traveling public to whom the book of identification will chiefly appeal.

Chosing an Occupation.

"If women who must become breadwinners would," says a woman who has advised many such, "seek, at least in these hard-up days, some occupation that fills a necessity people's lives, their chances of success ould be increased. Painting, coloring phoographs, embroidery, delsarte, music teach-ng, and the rest of the list are money-naking methods when times are easy and ixuries abound, but nowadays, when every-ody is trimming off non-essentials, they are not so useful. A woman of my acquaintance Hustrated this point for me. She lives in a suburban town, and finding herself obliged to add to the family income, looked about for a way. She was a good marketer, and knew that she saved much at her own table from her semi weekly trips to the city market. Why, thought she, could I not save that for my neighbors, too, and be paid for doing it. So she started out with a note-book, and in one morning got four families to give her a trial. She risked the getting made a half-dozen hampers, with tin-lined compartments for meat, fish and butter, and began her work. Her initial customers were delighted with the saving in money to them and gain in variety and quality, and the four were soon increased to ten. Not nearly so many husbands from that particular station now are pursued with the call from the front porch as they hurry off for the morning not to forget the French bread for dinner, or "Do bring out some good peaches," and other ergands, and there are likely to be still for in the future,

Theories of cure may be discussed length by physicians, but the sufferers want quick relief; and One Minute Cough Cure will give it to them. A safe cure for children. It is "the only harmless remedy that produces immediate results."

TOYING WITH THE COWBOYS

Bright Scheme of a Texas Lad to Raise His

THEM BUY DICTION TRIES

They Couldne Stand His Chaff and Blew Themselves Hnd Been There Himself and Knew Their Wenknesses,

For a college boy to try to pay part of his college expenses by seiling books during the summer is nothing unusual; but to pay for whole college course by selling unabridged dictionaries to Texas cowboys is a scheme that few would have the audacity to concelve, and fewer still the energy to execute. However, it is what a young Texan named Tom Wallace has undertaken, and what he certainly bids fair to accomplish. For the last two years, relates a correspondent of the Philadelphia Times, he has been a student at one of the colleges in Sherman, and he expects, when September rolls around, to enter school again. Up to two years ago dish dryers, at the rate \$1 each. He Wallace was himself a cowboy in one of the showed how, after buriedly washing your purposed on the with no higher educapanhandle countles, with no higher educational attainments or aspirations than such as are common to cowboys. One day, however, while rummaging in the rubbish of the dugout occupied by a line rider friend, he came across an antiquated, much abused copy of Webster's dictionary. How it had ever managed to find its way into such un-likely quarters nobody seemed to know, lis back was gone and many of its leaves were missing, but there was enough left to show young Wallace that it was a valuable book permission to take it home with him and the result may well be stated in his own words:
"The more I studied the thing, the more

realized what a big fool I was." From that time on he became anxious to get an education. Moreover, he is getting it; incidentally, he is having such experiices and adventures as befall very few ool boys in their quest of knowledge.

At first thought the idea of selling unabridged dictionaries to Texas cowboys would seem about on a par with that of selling Milton's peems to Pennsylvania coal miners books on astronomy to the fish women of Billingsgate. However, Wallace was a cow-boy himself, and understood their general condition. He knew that the average cowboy of today is very different from his own limitations, and would really like, if possiole, to improve himself. He is still a little reckless as to his finances and his morals, but he is far from being the wild rollicking eror depicted in the alleged comic paper of the day. Wallace reasoned that he could easily sell dictionaries to men of this class such things, and that by using the proper amount of keen mother wit and shrewdness, he might even sell to the survivals of the

old-time type of cowboy.

The first thing he did was to save out of his wages money enough to get fifty copies of a cheaply-bound reprint of the edition of These he got at the wholesale price Perhaps the bulky old passport has had its best day. In its stead the identification of \$5 each. He was at first inclined to be satisfied with \$4, but realizing that he might lose, trade by his inability to change \$5 bills, he decided to raise the price to ac-commodate the currency of his customers. In some manner he got lo'd of some of ou are In some manner he got lo'd of some of our ars advertising a much later edition for \$10. These he carefully laid away, in order to prove to his customers that he was selling the books for just half what others were asking. When his books reached him, he had them hauled to his dug-out and then waited until the second day of the month following. The window of following. The wisdom of this course is obvious. Cowboys, like some other people, are paid off on the first of the month, but do not always keep their money fill the thirtieth. Tom knew of a dugout not far from his, where he could find four line rid-After supper on the day referred to, he four of his dictionaries in a wheat sack, mounted his pony, and galloped over to the place in question. After entering, he told briefly the object of his visit.

Turned book peddler, have you, Tom?" sked one of the men with a half sneer.

Think you'll make your stake out of the I hardly know. If every ignor fellow that needs a dictionary to learn how to spell should buy one I'd make a fortune.
The men resented the idea that the couldn't spell well enough for all practical purposes. They admitted that they might all on certain long-tailed, hifalutin' words that nobody never had any use for any way, but on good old-fashioned, everyday words they thought they were all right. As a result of the controversy it was agreed that Tom was to give out some common word of only one syllable. Every fellow who spelled it wrong was to buy a dictionary. Every one who spelled it right was to have one given to him free. The dictionary itself was to be the standard of the spelling. had prepared himself for just this emer-

gency.
"Spell 'hough,'" he said; "the hough of a horse's leg, you know."
"H-o-e-k," shouted the first speaker, considently. "Ask me something hard."
The other three spelled it the same way.

"You're pretty fellows," rejoined Toin, sarcastically. "Every kid ought to know that it's h-o-u-g-h. Now, suppose one of you fellows was to write your sweetheart mething about your pony getting hurt the hough and was to spell it h-o-c-k. what do you reckon she'd say? She'd say Darned if I'll have anything more to do with a low-lifed, thick-headed, ignorant uss that can't even spell hough.' You need dictionaries!"

The men were surprised, but there was nothing for them to do but to take their books and pay for them. The word had certainly been a familiar one, but the dictionary was square in favor of Tom's way of spelling. It never occurred either to them or to Tom to see whether their method might not be recognized also. Sales were not always made as easy as this, but enough were made to keep the salemen from being discouraged. He started out to read the book through at odd times, but on account of the vastness of the undertaking he resolved to confine himself mostly to the A's. Perhaps this was as good luck as any. One day he struck a young stockman, who was said to be somewhat interested in a young lady school teacher in an adjoining

"Now, I'll just show how ignorant you are," said the wily Wallace. "Here on the very first page you find the word 'abacus." It's something that school teachers use. Now, suppose the schoolmarm was to ask you some day to go back to the school house. and get the abacus she'd left there, what would you do? You wouldn't know an abacus from an abdomen if they were both tied to a tree in the middle of the road. Now, if you had a dictionary, you would find out what an abacus is, and see a picture of

one before you'd read the first column."

It is needless to say that this forcible presentation of the advantages to be derived from owning a dictionary secured a sale. Profit, about \$3.75, as usual. One day he entered the shanty of a Mexican sheep herder and explained his busi-

"I no spik mooch Americano, senor," po "Then I've got the very thing you need."
"Then I've got the very thing you need."
"Then I've got the very thing you need." answered Tom enthusiastically. "This book has in it every word a civilized American man ever uses, and a good many more. Just look at this first page. 'A, ab, abba, abbe, abacus, aback, abaft,' and all the rest.

The Mexican bought the book. How he succeeded in his little task of memorizing it and thereby learning the English lan-guage I do not know. The N. E. A. ought to send a special representative to find out.

One day Wallace struck a man who seemed proof against any of his usual blandishments. He did not want to learn how to spell, and didn't want to know what any words meant. He siready knew all the curs words in the language and he didn't cuss words in the language, and he didn't care to learn new words of any other kind. Finally Tom turned to the picture of a horse in the back of the back, with all the various parts of its anatomy named. He

then began to question the fellow about these parts, and soon succeeded in showing him that he knew very little about a subject he thought he knew all about.

What in the thunder is the use of having a horse if you don't know the names of all the horse if you don't know the names of all the parts " exclaimed the enterprising young agent in tones to deep disgust.

This man also succumbed. Wallace only worked at this venture th first two weeks of each month, on account of certain habits prevalent among his customers as to financial matters. The rest of the time he devoted to study. In months he had sold all of his first coment of books, and had cleared enough to pay his moderate expenses at college next year. The next summer he had name success, and there is reason to be lieve that this summer is being spent a successfully as the other two. His whole personality has been much improved by two years of schooling. If energy and enm Wallace doubtless has a bright future

fore him. He does not confine himself strictly to lictionaries, but as a side line handles thing he can make money out of. Once young men of the college organized a brass band, and bought among other things one dozen music racks to hold their sheet music during their performances. The band was not a howling success—though it might The band was fairly have been said to be a success at howling—and when the summer came these music racks were for sale very cheap. Tom bought the whole dozen for \$3. The n summer he sold them to the cowboys The next customers, delighted with the success of e labor-saying device, exclaimed proudly, "I'll bet there ain't many, even of the big guns of Texas, that put up such style as

And, with a clear conscience, Tom anwered that doubtless there were very few. RELIEVING THE NIGHT EDITOR. Telegraphic Messages that Will Be Reproduced in Cold Type.

One would think that it were quite enough glory for a city of uncertain dimensions and population to be the home of two such national characters as Hon. H. Clay Evans for them. The apprentice begins by some and Colonel Escol Sellers. who coined that immortal phrase, "There's millions in it," which has passed current among Americans of a speculative turn for the past two generations, has not been per-mitted to see the end of his days in peace. For a rival from his own town not yet so dear to fame as the gentle visionary, but dearer to the practical minds of an unsentimental age, has stolen his thunder with an invention whereby millions can be saved to

the daily press of the country.

The invention is no single device or improvement in a system already operative. says the Philadelphia Times, but contemplates radical changes almost tantamount to a new system, and to James Peyronnet Pemberton belongs the honor of having first achieved that which the telegraphic and electrical world have long conceded to be possible of attainment. Its adoption will effect in a day a complete revolution in the transmission of news by wire and place the fullest Associated press reports within the reach of the publisher of the humblest folio printed. The minimum of cost will be on the side of the Associated press and a tele graphic service as opposed to the day-late reports many of the smaller dailies have been wont to receive by express from th

different stereotyped plate concerns.

Heretofore the heaviest cost to the subscribers of any first-class press telegraphic service has been the extra force of highsalaried men required to receive, edit and put into cold lead the news sent over the wires from the Associated press office. Mr. Pemberton is a retired Associated press op-erator, who handled the keya for twelve years—taking on an average from 15,000 to 20,000 words of press matter a day upon Western Union manifold. He has made a careful study of the details of telegraphy and incidentally of electricity, and for many years has been engaged in experiments of which he has studiously kept from the public.

The writer called upon the inventor at his home, in order, if possible, to secure some-thing about his work more satisfactory than vague rumor. Mr. Pemberton was found at work in his laboratory. "I am not yet prepared to make public the inner workings of my plans," he said, as he greeted the newspaper man, "for my ideas have not been empared to be a support of the said. bodied and harmonized in a perfected system letters patent against all infringements encroachments. But I will tell you the principle upon which it works and what I believe 40,000 letters a 50-cent stamp, and no evidence was given that she had ever sent a the first place. I propose to do away with the old-time telegraph instruments in use, the relay, sounder and key, and in their stead to substitute linotype composing machines. Each office receiving the press disturbed by the receiving the receiving the receiving the rec chines. Each office receiving the press dis-patches must be provided with one or more of these machines, which must conform in every particular with a single standard. Connecting with each key of the keyboard of the machine stationed in the central of-fice is a fine copper wire. The number of these wires will correspond to the number of letters in the alphabet, increased by the of letters in the alphabet, increased by the primary numerals, the marks of punctuation and other necessary characters, plus two wires, whose utility will be explained pres-ently. These wires, which are of exceeding

fineness, are collected into a cable underneath the machine.

The striking of a key in the central office by the Associated press operator causes the corresponding key to drop in the different newspaper offices composing the circuit. It may puzzle the mind of a person unac-quainted with the principles employed in telegraphy to discern how the striking of a simple key at the central office can bring down the corresponding key in every office on that circuit. The inventor has wisely utilized old principles. Underneath each type-bar he has fixed a tiny magnet of the

cell kmown cylindrical shape in general use a telegraph offices, but smaller. As the current is sent pulsating along the wire connecting with any particular letter the fluid acts upon the magnet with a nerv-ous energy to which it readily responds by drawing down the type-bars each in succession as the keys are struck in Wash-

ington or Chicago.

The net saving to the universe that would follow the successful introduction of this system is almost inconceivable, for the as-toundingly big outlay now made for telegraph services would be made a thing of the graph services would be made a thing of the past. Under the present system four men are required to send, receive and put a message into type. Under the proposed reform of the telegraph one man at the central office, and he the sending Associated press operator, will do their combined work. The news is in type as soon as it reaches the newspaper office, and all that is necessary is to place it in the forms ready to sary is to place it in the forms ready to go to the press. Not even a proof is nec-essary, as there can be no errors in transmission. The sending operator, who is a man of wonderful speed and long experience, can scarcely make a mistake, for instead of having to watch both his cony and his keys he takes the message by car as the phonograph grinds it out. There can be no blundering on the part of the re-ceiving operator, who is oftentimes a poor speller and seldom as expert as the man who is sending. The dispatches as edited in the central office need no revision as this work is in the hands of the very ableat newspaper talent procurable. No proof is to be read after a careless or stupid compositor. There the message lies in cold type before the foreman of the composing room, who takes a proof only that the night editor may scan the contents and write the headlines.

It is not generally known that ex-Empress Eugenic added a wedding gift to the many

beautiful ones received by Princess It is whispered that the ex-empress is better off in this world's goods than formerly supposed, as she sent jewels to Paris of fabulous value which were made up into a handsome bracetet and then forwarded to the royal wedding. The bracelet consisted of a base one with its ever-changing has It tells what they all mean, too. If you want to learn to speak first-class American. all on earth you've got to do is to read this book through and remember what all the words mean." of a huge opal with its ever-changing hues set 'round with a multitude of small dia-monds—in fact, the entire length of the piece was covered with diamends. The ex-empress has invited Princess Beatrice of Battenberg and her three children, to whom she is deeply attached, to accompany her on a visit to the Channel islands. This starts the gossip again about her affection for the princess of Battenberg and people are wondering if she is as deeply interested as before, since the rumor is affoat that she has a grandson. Many French people, pos-sibly from their love of the mysterious, ba-lieve the story that the late prince imperial was secretly married several months prior to his death and a son survives him.

Swindling.

THE OLD HANDS ARE CONSERVATIVE

How Victims Are Selected. Fools and Their Money Soon Parted The Note Trick, the Glad Hand and Other Tricks.

The awindler is seldom lazy. It is a feet that many of those who make a flying by imposing upon the creduity of the public work as hard and as systematically as men enraged in legitimate business.

As in every other profession, swindling has its anccessful and unsuccessful mon says the Philadelphia Times; the most talented and best instructed among them often combined forces, forming companies of co-operation, both for mutual safety and also in carrying out some systematic fraud. the more likely to win success. At the same time, individuals of exceptional talents and wide experience, who have a full apprectation of their abilities, prefer to "go it alone, as there is less danger of being compromised by the stupid blunders of pals or subordi nates:

There is little originality in the gentus o these men. Old methods have proven the best, and the sost "Artful Dodger" is he who can most ready adapt old ways and systems to any set of circumstances and con dictions. A radically new method is always dangerous. Experience has not proven how will turn out, and for this reason con servatism is the creed of the professional swindler.

As a rule, the majority of pickpockets are young. If successful in this branch of the business it is not long before they develop a simple method of begging. This accustom him to study and judge of strange faces. cultivates an expression of face and tone of voice betokening great need and humility The average street thief has this habitual expression of injured innocence. From ply-ing the trade of the thoroughfare it is long read to that state of opulence where one from an office located in a central public building manipulates the operations of an army of "light fingers," "shop-lifters," counterfeiters or confidence men

Swindling is an art-a profession-a busi ness. It may be turned into either one of these vocations, according to the ability, tastes and temperament of the rascal, and its votaries are members of all grades of society. So numerous are the systems contrived by

harpers to carry on their schemes for defrauding the public it is difficult in a few examples to give the reader an adequate idea of how ingenious and extensive their operations are. Persons who get circulars from swindlers

wonder how their names are obtained by the latter. The ways are various. Sub. iption lists of the city weeklies are rught or stolen, and nearly every swindler changes his letters or the addresses of those who have answered his advertisements with other swindlers in similar lines o pusiness. Hence the recognized fact tha after a person has once been swindled his much more likely to be "eaught" again Nearly all the dealers in objectionable books those who advertise "your future husband or wife," "fortunes told" and "retired ergyman," sell their letters for 1 cent each or more to the bogus money operators. Sit will be seen that some lines of swindling have their branches, paying a large per

entage on the money invested.
A firm of "sawdust" speculators at onime bought 30,000 letters received by a concern that had realized \$50,000 out of a esr tain bogus sewing machine. This machine was made of cast iron and turned by a small hand wheel. It would saw two pieces of the finest material together, but anythin, coarser would demolish the whole machin and render it useless. The same enterprising firm bought about 40,000 letters from a woman in Brooklyn who advertised to supply every young man and woman with the date of their marriage and description ers in objectionable pictures, also letters from lottery keepers, fortune tellers, etc. Another firm on Wall street advertised two steel engravings of distinguished persons mailed free on receipt of \$1. They received rome 20,000 replies, with dollars enc'osed, and sent in return two 10-cent slamps of the period. Some advertisers offer "diamond rings," "catalogues," "recipes," "songs," etc., simply to get addresses, and after getting all they can out of parties replying they find it a profitable business to sell the let-

ters to "sawdust" and other swindlers, who again sell them to others. It is surprising how credulous many peo-ple are, particularly in regard to these curious advertisements. They are willing to part with their money with little hope of getting an adequate or reasonable return. And, strange to say, people are swindled is a similar way over and over again.

A man, knowing how credulous many peo-ple are prone to be, and how multitudes delight in anything bordering on the vulgar, sent out circulars offering to forward by mail "a handsome bound book with a rich and peculiarly interesting picture for front-ispiece executed in the highest style of French art in several colors." "Every bachelor," the circular said, "should read it; every married couple, and unmarried ladies, if they like. Every one should keep it in the trunk or the packet. Sent by mail on receipt of 80 cents." The bait took; a great many people sent the money and in return received a New Testament, with a chromo-lithograph of the "Virgin and Child." They could have purchased the same book at their home book stores

or one-fourth the amount paid. In this country the confidence man is perhaps as successful as any of the professional swindlers. And for "ways that are dark" he beats the wily Chinee. The unwary traveler is usually his victim, and on the train, steamboat, in hotels, theaters and other places of public amusement he carries on his vocation with unspeakable audacity. His methods vary, but he usually accosts a stranger whom he has "spotted" with "Hello, Brown, how are you? When did you come from Oilumwa!" "You are mis-taken, I guess, sir." replies the stranger. "My name is Smith, and I live in Chicago." Then the man of pleasant address and smiling face apologizes for his mistake, and falling back informs his handy confederate of the man's name and place of abode. This confederate has the more difficult part to play. He accosts the stranger, calls him by name, asks how things are going in threago, mentions the name of several of his acquaintances there cusually bank presidents or callroad magnates) and succeeds in gain-ing the confidence of the stranger, y ho straightway treats him as an intimate friend. After a congenial suppor the acquaintance helped along by sundry glasses of wine or After a congenial support the acquaints helped along by sundry glasses of wine or something stronger, rapidly ripens, and the confidential city man, on finding he has tell his purse here or there or anywhere except in his pocket, does not hesitate to bourrow of the ansuspecting stranger the largest sum be thinks the stranger will hand over. In many cases the new-comer is enticed into some gambling den on the pretext of enjoying a friendly game of cards at some well-known gentlemen's club. As a role he does not suspect that all is not right till he finds it is too late to cry out, and his money has gone from his pockets into those of the "good fellows" who have been entertaining him so lavishly. By the time the victim begins to realize with whom he is dealing had no worse adventure than the loss of his had no worse adventure than the loss of his state prison."

The newspapers of the country expose these trick of swindlers and are the cause of many being brought to justice. Yet in spite of this they continue to flourish and their victims are numbered by thousands. When one victim tells of his adventure fifty, through pride, keep it to themselves. The theybox swindlers dress well live high. The thieving awindlers dress well, live high difficulties.

and have acquired a pleasant manner, many That "people like to be humbugged" is a saying proven only too often by the innocent way in which they are taken in. In once form or another they are imposed upon either through some catch-penny advertiseupon nent, illegitimate business speculation or following too hastily some inducement offering to make them rich. Many "cure-alls" are advertised daily, with no greater virtues to recommend them than are to be found in Many "cure-alls" sugar and water or salt and water, weak at hat, and money invested in them is simply thrown away.

A New York florist flooded the country with circulars offering to verdant florists, horticulturists and agriculturists, raspberry and strawberry trees, stoneless peach trees and trees that produced chestnuts in large burrs, each containing a quart or more, to-kether with other wouderful trees, plants, bulbs, seeds, etc. Absurd as this pretension was the bait took and hundreds were Its

Several people who answered an advertisement promising a "correct likeness of yourself and your fortune told" for 50 cents, received a 3-cent mirror and were inermed they could tell their own fortune by unting their money

counting their money.

These are only a few of the many ways in which an unscrupplous individual may read a rich harvest by sowing the simplest seed in the credulous mind of the too trusting public. Many might be given. "Bunco." "three-card monte men," fortune telling, simple methods of gambling, quacks and their nostrums are on every side, and as society advances in civilization more subtle become the methods of these doers of evil, for they leave no discovery of science without acquiring its aid in their operations.

JOHN L. BLAIR AT 94.

A Farmer's Boy Who Scooped in a Large Fortune.

Ninety-four years ago, August 22, John usley Blair saw the light of the world on a farm two miles below Belyidere, in New Jersey. Friends began to call on him before 10 o'clock on the morning of the anniversary and congratulations were pressed upon him in person and by meswere enger and post until after nightfall, It had been intended to hold a public dem-

tration in Mr. Blair's honor, says the New York Times, but he would not consent. He does not go out of the house often now and spends most of the time in sleeping-lie is especially interested in politics and enjoys having the papers read to him.

Mr. Blair, who is reputed to be worth from \$30,000,000 to \$50,000,000, was compelled by he death of his father to shift for himself

from the time he was 14, and to contribute to the keeping of his mother, seven brothers and three sisters. He worked as boy and young man seven years in a store kept by a kinsman. He then removed to what is too Blairstown, N. J., then in a half willerness, and opened a little general store f his own with a few hundred dollars he had d and borrowed. John I. Blair prospered then and always He soen had two stores, then three, four, five, and presently a dozen. He accumulated a capital by trading and land dealing. This capital he used in railroad suilding chiefly in lowa and Nebraska, His

general plan was to build a line through a partially developed section, persuade the people along the line to subsidize it by issuing county and city bonds sufficient, or nearly sufficient to build the road, the work hearly sufficient, to build the road, the work being done by a construction company which was owned by Mr. Blair. Bonds would be issued on the work done and stock equal in amount to the bond would be turned over to Mr. Blair has been president of sixteen railroads, and in this business he made his extraordinary fortune. It is chiefly in extraordinary fortune. It is chiefly in mines, lands, railroad shares and governgent bonds. An instance of his command

over immense sums of money or things im-nediately convertible into cash occurred in gilt of his former partner, John B. Alley, Mr. Blair was not ready when the case came to trial, and requested an adjournment.
The corps of lawyers on each side argued,
and in the end the judge granted a postand in the end the judge granted a post-ponement, but ordered that a bond double the amount of the alleged claim should be filed.

"The bond required will be \$5,000,000, I understand," said Mr. Biair. Mr. Alley's chief attorney immediately assured Mr. Blair that he had not overstated the amount. "I supposed that something of that sort would be required," replied Mr. Blair, "and brought it along,"

Mr. Blair opened a black bag and handed judge \$5,000,000 in government bonds. These will do, I suppos "I think so," responded the judge, when e had finished counting 100 fifty thousand llar bonds. "But," the judge added, "I shall make you custodian of them with the distinct understanding that none of them shall be used while a part of the bond."
"Your honor need not fear that." said Mr. Blair, "these bends are some that I shall

ave no use for while this matter is pend-Mr. Biair, until recently, walked all reaonable distances. When, however, he needs vehicle, he has harnessed up an aged nag o a chaise that was plain when it was new n the 70s. His only son lives in-umptuous style at Belvedere. He has eight orses in his stables and handsome equip-

"Why is it, Mr. Blair," a friend asked "Why is it, Mr. Blair, a friend asset the old gentleman, "that your son rides in a fine turnout while you jog along like this?" "Well, you see, I never had the advantage of a rich father." he said, dryly.

or a rich lather. he said, dryfy.

Mr. Blair has taken an occasional venture
in politics, and in 1886 was republican candidate for governor of New Jersey. A tacit understanding seemed to exist that he was to furnish the cash, and the politicians would do the rest. ife was badly beaten. He took his defeat good-naturelly, and said that it reminded him of the man who drove a lot of hogs from St. Louis, where hogs were low, to Chicago, where they were high. "Before my western friend got to Chicago with his hogs," said Mr. Blair, "the hog market had twisted around so that swine were higher in St. Louis than in Chicago. The man said that he didn't make much money out of the transaction, but he had the society of the hogs.

"Well," added Mr. Blair, "I am like that flow. I haven't been elected governor, but have had the society of the hogs." Mr. Blair was never known to have been pested in a business transaction but once. About twelve years ago he determined to invest some money in Kansas City real estate. In looking over the field he fell in with a sharp, pushing real estate speculator named Shafer. To all appearances Shafer was a man after the millionaire's own heart, and so he engaged him to secure every piece of unimproved property in and near Kansas lity that could be bought at a reasonable

igure.

Having completed his arrangements with Shafer, Mr. Blair returned east, and whenover Shafer purchased a piece of real estate he would write to his employer for the amount he had agreed to pay, and Mr. Blair amount he had agreed to pay, and Mr. Blair would send him a draft. Things ran along smoothly for several months, and then one day Mr. Blair received information that made him pack his value and start for Kansass City without delay. Once in Kansas City it did not take him long to find out that shafer had awindled him from the first. If Shafer hought a lot for \$5.090 he would write to Mr. Blair to send him \$8,000, and in this way he had already made a comfortable fortune out of the old man. After learning how tune out of the old man. After learning how he had been victimized, Mr. Blair lost no time in having chafer acrested. Then Shafer tried to frighten Mr. Blair, but his threats only made him more determined than ever. The affair caused great excitement in Kanus City, but Mr. Blair stuck to his text, and after a while Shafer became so desperate

State prison."

Shafer was convicted, and pending a new trial he forfeited his bonds and has not been seen in Kansas City since.

Many a day's work is lost by sick head-